

Gina Lagomarsino

Incoming President and Chief Executive Officer

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As of September 1, 2016, Gina Lagomarsino will become the president and CEO of Results for Development Institute.

Throughout her career, Gina has focused on expanding health coverage to low-income populations. As a managing director at Results for Development, she helped galvanize energy and political will around a global push for Universal Health Coverage (UHC) by coordinating an early global task force for UHC convened by the Rockefeller Foundation and co-authoring a frequently cited 2012 Lancet article on UHC. Gina went on to develop several key partnerships that continue to influence health systems around the world today, including the Joint Learning Network for Universal Health Coverage, a network of policymakers in low- and middle-income countries working together to develop practical solutions to the challenges of achieving universal health coverage, and the Center for Health Market Innovations, which has identified and is promoting learning among more than 1,500 innovative health efforts in 110 countries. Additionally, Gina played a key role in launching the Primary Health Care Performance Initiative, a partnership of the Bill & Melinda Gates Foundation, the World Bank and the World Health Organization.

From 2013 to 2016, Gina served as Chief Operating Officer at R4D, building the financial, human resources, and operational systems necessary for a growing organization.

Prior to her work in global development, Gina spent a decade working to improve health systems in the United States. She served as Senior Health Policy Advisor to Washington, DC, Mayor Anthony Williams, where she designed and implemented the reform of a free public health coverage program serving low-income DC residents. Before that, she was an engagement manager in the healthcare practice of McKinsey & Company,



where she advised senior executives of health insurance and hospital organizations on strategy and operations.

Gina received a master's degree in Business Administration from Harvard University and a bachelor's degree in Public Policy from Stanford University. She lives in Washington, DC, with her husband, 13-year-old daughter and 10-year-old son.

Summary of Experience

- '08– Results for Development Institute, Managing Director ('08), COO ('13), President & CEO ('16)
- '07 The Brookings Institution, Consultant/Visiting Fellow, Global Health Financing
- '04–'06 Executive Office of DC Mayor Anthony Williams, Senior Health Policy Advisor
- '00–'03 McKinsey & Company, Health Care Practice Engagement Manager
- '95–'98 Kaiser Permanente, Senior Business Analyst
- '94 US Senate Labor and Human Resource Committee Health Office, Fellow

Summary of Education

- '98 – '00 Harvard Business School, Master of Business Administration
- '91 – '95 Stanford University, Bachelor of Arts in Public Policy, with Honors

Publications (202 Total Citations)

Lagomarsino, G., Garabrant, A., Adyas, A., Muga, R., Otoo, N. 2012. Moving towards universal health coverage: health insurance reforms in nine developing countries in Africa and Asia. *The Lancet* 380: 933-44. (99 Citations)

Lewis, T., Synowiec, C., Lagomarsino, G., Schweitzer, J. 2012. E-health in low- and middle-income countries: findings from the Center for Health Market Innovations. *Bull World Health Organ* 90: 332-340. (50 Citations)

Lagomarsino, G., Deferranti, D., Pablos-Mendez, A., Nishtar, S., Nachuk, S., Wibulproprasert, S. 2009. Public Stewardship of Mixed Health Systems. *The Lancet* 374(9701):1577-8 (20 Citations)

Latko, B., Frenk, J., Evans, T., Chen, L., Pablos-Mendez, A., Lagomarsino, G., Deferranti, D. 2010. The Growing Movement toward Universal Health Coverage. *The Lancet* 377(9784):2161-3. (19 Citations)

Bennett, S., Lagomarsino, G., Knezovich, J., Lucas, H. 2014. Accelerating Learning for Pro-Poor Health Markets. *Globalization and Health* 10(1):54. (4 Citations)

Lagomarsino, G., Nachuk, S., Kundra S.S. 2009. Public Stewardship of Private Providers in Mixed Health Systems. Results for Development Institute and The Rockefeller Foundation. (4 Citations)

Deferranti, D., Griffin, C., Escobar, M., Glassman, A., Lagomarsino, G. 2008. Innovative Financing for Global Health: Tools for Analyzing the Options. Brookings Institution *Global Economy and Development*. (4 Citations)

Lagomarsino, G., Chen, C., Folsom, A., McClellan, M., Rao, A., Hecht, R. 2010. Improving Stewardship of Complex Mixed Health Systems: Learning from Health Care in the United States. Engelberg Center for Health Care Reform at Brookings Institute and Results for Development Institute. (2 Citations)

Krubiner, C., Salmon, M., Synowiec, C., Lagomarsino, G. 2015. Investing in Nursing and Enterprise: Empowering women and strengthening health systems – A Landscaping Study of Innovations in Low and Middle Income Countries. *Nursing Outlook*.

Kimball, M., Phily, C., Folsom, A., Lagomarsino, G., Holtz, J. 2013. Leveraging Health Microinsurance to promote universal health coverage. *Microinsurance Innovation Facility*, International Labour Office.

Meyer, J., Bovbjerg, R., Ormond, B., Lagomarsino, G. 2010. Expanding Health Coverage in the District of Columbia: 1999 – 2009. Brookings Institution.

Lagomarsino, G., Kundra, S. 2008. Overcoming the Challenges of Scaling Up Voluntary Risk Pools in Low-Income Settings. Results for Development Institute.

Lagomarsino, G., Kundra, S., Hamid, J., Blanchard, T. 2008. Partnering for Malaria Prevention. Results for Development Institute.

Presentations

Panelist for “Whose Business is it Anyway? – Tapping Local Businesses to Improve Maternal Health”, held during May 17, 2016 during the Women Deliver Conference in Copenhagen, Denmark.

Leveraging the Private Sector to Strengthen Maternal Health, hosted by Wilson Center, September 2015. Guest lecture for “Role of the Private Sector in Global Health” course - Professor Stephen Sammut, The Wharton School, University of Pennsylvania. March 2015.

Guest lecture for MS in Foreign Service program, International Development Concentration - Dr. Erwin Tiongson, chair. Georgetown University. February 2015.

Primary Health Care Performance Initiative. Third Global Symposium on Health Systems Research in Cape Town, South Africa, September 2014.

Universal Health Coverage (UHC) in Emerging Economies, hosted by Center for Strategic and International Studies (CSIS) in Washington, DC. January 2014.

Best practices, Major Roadblocks, and Next Steps: Health Care. BoP Summit 2013 hosted by William Davidson Institute at University of Michigan. October 2013.

Medicines as Part of Universal Health Coverage: Starting a Dialogue; hosted by Management Sciences for Health (MSH), Rockefeller Foundation, and Harvard Medical School. May 2013.

Given talks at Yale School of Public Health, Yale School of Management, Harvard Business School, Wharton School of Business, Stanford Graduate School of Business, Georgetown.

Blogs

Lagomarsino, G and Agrawal, P. (2016, May 16) Taking care of business. Devex Doing Good. <https://www.devex.com/news/taking-care-of-business-88115>

Lagomarsino, G. (2015, December 17) An Evolving Movement Toward UHC: From Financing to Primary Care Focused Delivery. Primary Health Care Performance Initiative Blog. Joint Learning Network Blog. <http://phcperformanceinitiative.org/blog/2015/12/17/evolving-global-movement-toward-uhc-financing-primary-care-focused-delivery>

Lagomarsino, G. (2015, Aug 6) The 5 C's of innovation ecosystems. Devex Impact Blog. Health Systems Hub. <https://www.devex.com/news/the-5-c-s-of-innovation-ecosystems-86639>.

Feeny, T., Lagomarsino, G. and Neill R. (2015, Jul 27) Five Steps to building partnerships for Universal Health Coverage. <http://healthmarketinnovations.org/blog/5-steps-building-partnerships-universal-health-coverage>

Vasan, A. and Lagomarsino, G. (2014, Aug 26) Under new leadership: make the most of India's private health care system. London School of Hygiene and Tropical Medicine's Health Policy and Planning Debating Blog. <http://healthmarketinnovations.org/blog/under-new-leadership-making-most-india%E2%80%99s-private-health-care-system>

Gautham, M. and Lagomarsino, G. (2013, Dec 4) Harnessing the hidden workforce: informal providers in India and elsewhere. The Lancet Global Health Blog. <http://globalhealth.thelancet.com/2013/12/04/harnessing-hidden-workforce-informal-providers-india-and-elsewhere>

Lagomarsino, G. (2011, Nov 28) Innovations Engage Private Providers in Low and Middle-Income Countries. Health Affairs Blog. <http://healthaffairs.org/blog/2011/11/28/innovations-engage-private-providers-in-low-and-middle-income-countries/>

Lagomarsino, G. (2011, June 8) Public-Private Engagement for Better Health in Africa. Next Billion Blog. <http://healthmarketinnovations.org/blog/public-private-engagement-better-health-africa>

Lagomarsino, G. (2011, November 7) Do I Hear Wedding Bells? Center for Health Market Innovations Blog. <http://healthmarketinnovations.org/blog/do-i-hear-wedding-bells>

Lagomarsino, G. (2011, Mar 24) Designing a Better Prize. Center for Health Market Innovations. Health Research Policy Blog. <http://healthmarketinnovations.org/blog/designing-better-prize>

Affiliations

Member, International Health Economics Association (Current)

Member, Health Systems Global (Current)

Member, Private Sector in Health Advisory Committee (Current)

Former Member, Scientific Advisory Committee for Health Systems Global, Beijing Symposium